

<https://www.yousas.co.uk/job/head-of-events-managing-director-event-experience-agency-b2b-specialists-90-150k-package/>

Head of Events/Managing Director – Event Experience Agency – B2B specialists – £90-£150k + package

Hiring organization
You Search and Select

Description

??**NEW OPPORTUNITY**

?? Head of Events/Managing Director

??£90-£150k + exec package

??Event Experience Agency

??B2B specialists

??London/WFH

Words literally fail me here.

I've watched as this agency slowly takes over the world and to get the chance to work with them is a joy.

It's the people you see.

I've had countless interactions with the SLT, and they all have one thing in common.

They actually give a \$hit about the people they work with.

I know right, crazy.

It's why this role is so important. It's a pathway role you see.

Hybrid in a way.

Bottom line, they need a Managing Director in the next 12 months and this role leads to that.

Why not now I hear you cry (or not), well it's back to the reason I love them. Culture is hugely important to them and they want to give you the chance to bed in before taking on the reigns so there's not too much pressure on you.

Don't be fooled though, the Head of Events is a high stakes role as you'll be the direct client liaison from escalation point to pitching for new work.

You'll oversee the team who manage the agency client portfolio so it's a big-ticket role.

Everything from client services to contractual queries, networking with potential new players in the portfolio to actually mapping out the what, when and how you can

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Employment Type

Full-time

Industry

Event Experience Agency

Job Location

London/WFH, England, United Kingdom

Base Salary

£ 90,000 - £ 100,000

Date posted

August 12, 2024

Valid through

31.10.2024

retain and grow the accounts.

You'll work with internal stakeholders to ensure things happen, whilst keeping your distance from the actual project delivery bit as there's a whole global team doing that.

There are 50+ people in the business based across the US and UK, so you know things happen like they should whilst also giving you the chance to make your own mark.

If you love leading teams, sitting round the table with clients to help them deliver on their objectives, plus feel like it's your time to shine, click apply and let's have a confidential chat.

Who knows where it will take you.

Don't worry if your CV isn't up to date, we can deal with that later.

Oh, I also run a £1k recommend a friend scheme, so please feel free to share with your connections.

****You Search & Select does not discriminate on the basis of age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex, and sexual orientation. All qualified applicants are actively encouraged to apply****

Contacts

Event Experience Agency